L. Paul Ebisch II

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President of a Credit Union

Financial services professional with 17 years of progressively responsible experience in accounting, financial analysis, budgeting and operations management. Special expertise managing all aspects of finances for churches with large congregations. Started career in ministry, showed strong aptitude for finance and acquired expertise in financial management. Highly analytic problem solver with excellent presentation skills. Thrives in challenging, entrepreneurial environment and always ready to roll-up my sleeves to get the job done.

Areas of Expertise and Keywords

FDIC/NCUA • State Banking Regulations • Series 65 • Board Experience • Marketing and Advertising

Web Based Banking Functions • Retirement Plans • Commercial Loan Generation and Underwriting

New Product Development • Merger Management • Filene Research Institute

Professional Experience

ASSEMBLIES OF GOD CREDIT UNION, Springfield, MO May 2011-Present

Credit union for 13,000 churches, 36,000 ministers, 17 higher education facilities, and over 100,000 employees with $124 million in assets under management.

Chief Executive Officer/President

Strong leadership, vision casting and human relation skills enable corporate goals and objectives to be achieved. Communicates regularly to all levels of management, membership and the board of directors. Strategic planning, execution, and dedication to continuous improvement to services and create efficiencies. Ensure compliance with all regulatory agencies. Quadrupled profit within 18 months.

Chief Financial Officer and Vice-President 2005-2011

Oversaw all aspects of accounting and financial report preparation. Analyzed and managed assets and liabilities. Performed spread-and-gap analyses and created reports that quickly updated the board on what was happening.

* Devised plans of action that increased profitability and growth, including major capital outlays and implementations, for example: Phone system (Cisco), core software system (Symitar/Jack Henry), and buying and building branch offices.
* Contributed key expertise while directing all aspects of name change and marketing by building comprehensive marketing plan to grow the business both locally and nationally. Created entire new brand identity, managed advertising placement and contributed consistently to the creative efforts.
* Managed development, implementation and marketing of new products and services; also re-bid key areas to improve service and profitability, including: Debit cards, credit cards, remote capture both for businesses and consumer, the core operating system and searching for strategic properties for branch placement.
* AGCU more than doubled its loans, increased deposits by double digits each year and expanded its membership base in an extremely competitive market. Also upgraded all internal systems including IT, debit and credit card processing, business products and marketing.

BLAICOL CAPITAL MANAGEMENT LLC, Mount Vernon, MO 2004-2005

Blaicol Capital Management LLC and Blaicol Partners LP

General Manager and General Partner

Established investment advisory firm from incorporation to registration in compliance with appropriate securities agencies. Makes all investment decisions and analyzes economic factors, business cycles, individual equities and bond markets.

* Set up books and accounting system, starting from scratch. Managed all accounting aspects of the firm.

ASSEMBLIES OF GOD FINANCIAL SERVICES (AGFS), Springfield, MO 1999-2004

Ministers Benefit Association (MBA), $850 million assets, over 25,000 customers, and 22 employees

Director of Retirement Planning

Developed and supervised marketing, communication and education strategies for pension plan with assets over $850 million. Recruited new employers and employees to adopt a Ministers Benefit Association (MBA) plan and set up informational meetings to present MBA information. Prepared copy for, edited, and ensured timely production of quarterly newsletter. Collaborated closely with vendors, attorneys, investment company and accountants to create and implement quality services and materials. Consistently improved knowledge of retirement plans, regulations, and services.

* Developed and coordinated production of promotional materials and the MBA website.
* Made key contributions as member of team that Integrated divisions after merging 4 entities and dealt with the staff issues directly in my division.
* Oversaw special calculations, account reconciliation, and complex customer service issues deriving from discrepancies of the sell or purchases of equities.
* Trained regional consultants of other AGFS divisions to cross-market MBA services, resulting in greater cooperation and sales leads.
* Built and lead team in achieving and surpassing company goals each year with double digit growth in assets from $525 million to $850 million. Grew customer base from 12,000 to over 25,000. Built team that continued success, increased assets to $1 billion in year following my departure.

ASSEMBLIES OF GOD FINANCIAL SERVICES GROUP 1998-1999

Assemblies of God Foundation Springfield, MO

Senior Accounting Clerk

Performed numerous accounting functions, including managed payables and receivables. Distributed estates and gifts. Serviced over 100 mortgage loans. Counseled clients in equity-based investments. Accounted for a multi-million dollar cattle program.

Prior Experience

GENERAL COUNCIL CREDIT UNION, Springfield, MO (1997): International Representative Assistant

CENTRAL BIBLE COLLEGE, Springfield, MO (1996-1997): Financial Aid Verification Specialist

Education / Licenses / Achievements

B.B.A. Finance, Cameron University

Master of Divinity, Assemblies of God Theological Seminary

Series 65, Registered Investment Advisor, State of Missouri

Springfield Business Journal’s 2009 Forty Under Forty

Filene Research Institute’s i3 Team

Filene Research Council Member

**Boards**

THE SYSTEM, INC., a holding company for multiple Paul Mitchell School franchises training future professionals in the beauty industry.

AUXAN CAPITAL ADVISORS, an investment advisory firm providing asset management and advice primarily in Springfield, MO.

AMERICAN INDIAN COLLEGE, a four year college in Phoenix, AZ that serves predominantly Native American Indian tribes.